

Leeanne Hewey
Vacationland Inns & Shindigs

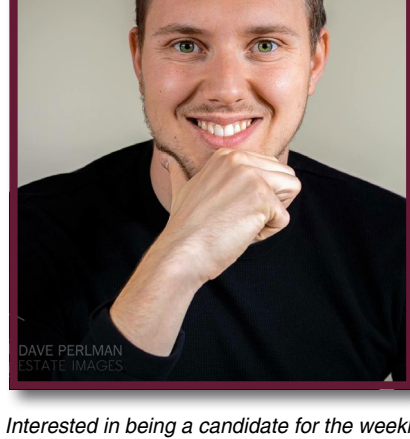
Using Connect for Connecting.
by Leeanne Hewey, Owner of Vacationland Inns & Shindigs

Monday, January 28, 2019 | Vol. 2, Issue 4

*“Kindness is always fashionable,
and always welcome.”*

- Amelia Barr

WEEKLY MEMBER SPOTLIGHT
DAVID PERLMAN



David's business is all about real estate photography. He takes quality photographs for realtors to use on their listings. Being a certified drone operator adds to the versatility of his business. Turnaround time is important to him, he usually delivers his photographs the same day they're taken.
Chapter: Androscoggin Network Builders, Lewiston
Company: Dave Perlman I Commercial Photographer
Good Referral: Realtors looking for professional photography
Member Since: 2017
Contact: 207-402-1995
<https://www.davemp.com/>

Interested in being a candidate for the weekly spotlight? Must be in the Green on the Power of One Report and have your BNI Connect Member Profile completely filled out. Member is chosen at random from previous months data.

MEMBER EXTRAVAGANZA
CONNECT WITH TOP NETWORKERS IN THE COUNTRY

APRIL 1 – MAY 31

SET SAIL ON ROYAL CARIBBEAN'S MARINER OF THE SEAS WITH DR. IVAN MISNER!

WINNERS RECEIVE A 4-DAY, 3-NIGHT CRUISE TO NASSAU, BAHAMAS FOR 2

TRAVEL DATES: OCTOBER 4 - 7, 2019
DEPART: PORT CANAVERAL, FL
TRAVEL & TRANSFER INCLUDED

Your chapter qualifies for the drawing when 6 new members are added to your chapter between April 1 – May 31.

Each member receives one entry into a drawing for each new member sponsored.

There will be one winning member for every 3 qualifying chapters.

www.BNIMaine.com • 207-894-7200 • Office@BNIMaine.com

Is your chapter planning for **Member Extravaganza 2019?**

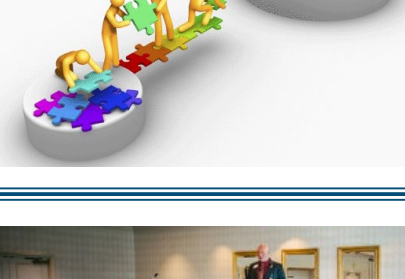
WIN an all expenses PAID CRUISE with **DR. IVAN MISNER**



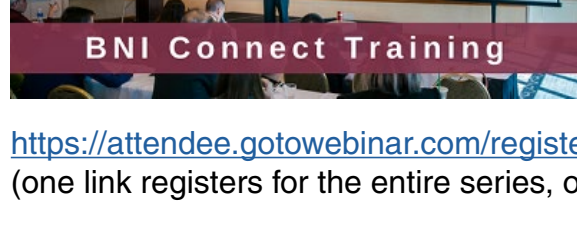
Upcoming
EVENTS



Roundtable
Monday, 2/11/19 - 11:30am - 1pm
Featuring - Chris Wallace presenting: Creating New Habits
The Microtel Inn and Suites, Windham
Lunch Included at no cost, please register:
CLICK HERE



MSP Class
Wednesday, 2/6/19 - 5:30am - 8pm
BNI Maine Regional Office
588 Roosevelt Trail, Windham ME 04062
Please register:
CLICK HERE



YOU ASKED FOR IT!!! BNI Connect Training
8 Weekly 30 minute sessions on Thursdays beginning Feb 7, 2019 3:30 PM EST

<https://attendee.gotowebinar.com/register/9202895128547495437>
(one link registers for the entire series, only attend the ones you want)

- Feb 7 - Step 1: Your Profile - credibility through visibility
- Feb 14 - Step 2: BNI Connect Mobile and online tracking of your activity
- Feb 21 - Step 3: Tapping in to the local, regional, national, and GLOBAL BNI Network
- Feb 28 - Step 4: Visitors! Using BNI Connect to invite, register, track and follow up with visitors.
- Mar 7 - Step 5: For the numbers people out there - Reports! Reports! Reports!
- Mar 14 - Step 6: Other Connected Systems - BNI University and BNI Engage
- Mar 21 - Leaders: Setting and tracking GOALS for your chapter
- Mar 28 - Leaders: Chapter Management Functions - entering PALMS, speakers and visitors

You can see all our scheduled events on your events calendar at BNIMaine.com or you can click here to bring you directly there.



Episode 592: The Value of Visitors
In this episode Dr. Misner tells us that if you follow the Power of One, as discussed in Episode 517, you'll increase your bottom line considerably. One of the easiest ways to invite visitors is to use the acronym GRIP: Do you want to GROW your business? Would REFERRALS help? Are you INTERESTED in ...? Here's the PLACE we meet.

*Don't forget to log your CEU credit after you listen to the Podcast.

MONTHLY DIRECTOR HIGHLIGHT
LISA DIBIASE



Lisa takes a proactive approach in making every real estate transaction straightforward, seamless and successful. From seller listings to buyer acquisitions, from new construction to property investment, Lisa has the experience, energy and insight to produce the optimum outcome for every client.

Chapter: BNI Business Partners, Westbrook
Company: Landing Real Estate
Good Referral: People looking to buy or sell real estate in Maine. Also divorce attorneys and human resource managers.
Member Since: 2013
Contact her at: 207-775-7653
<https://www.landinghomesmaine.com/>

Testimonials

In a huge effort to increase our social media and online presence we need your help. We have opened up the "reviews" tab on Facebook and also created a Google page. Please leave an awesome review for BNI Maine about the successes BNI has brought your company to help us help you grow your chapter.

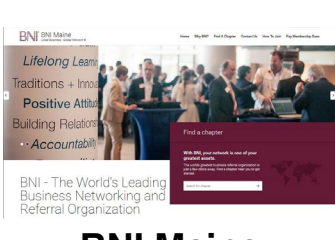
Facebook
Google

DO YOU HOLD A LEADERSHIP TEAM ROLE?

Please be sure to join you facebook group. Click on your role.

- [President, Vice President, Secretary/Treasurer](#)
- [Vice President & Membership Committee](#)
- [Education, Mentor, Growth, Social Media & Event Coordinators](#)
- [Visitor Host Team](#)

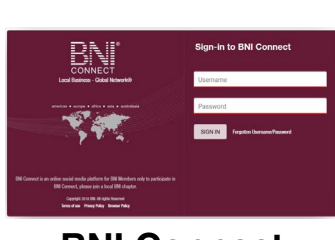
HELPFUL LINKS



BNI Maine



BNI University



BNI Connect